

Towards Growth and Expansion



June 2025

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An investment in the Company's securities should be considered highly speculative. There is no guarantee that an investment in the Company will earn any positive return in the short or long term. An investment in the Company is appropriate only for investors who have the capacity to absorb a loss of some or all of their investment. There are certain risk factors associated with an investment in the Company's securities.

Summary of Risks



Our prospects should be considered in light of the risks, uncertainties, expenses and difficulties frequently encountered by similar companies. Our ability to realize our business objectives and execute our strategies is subject to risks and uncertainties, including, among others, the following:

- **Risks Related to Our Business and Industry**

- A significant amount of our revenue is generated from our existing long-term customers; thus, our inability to retain and maintain a good relationship with our existing customers can have a material adverse effect on our business and financial results.
- We currently report our financial results under IFRS, which differs in certain significant respect from U.S. generally accepted accounting principles.
- A critical part of our success was driven by introducing and providing innovative and cost-saving security services. If our new products and services are not successful, it could have a material adverse effect on our business.
- The proper and efficient functioning of our computer, data backup, information technology, telecom and processing systems, and our monitoring stations are essential to our business.
- As a security service provider, we are exposed to greater risk of liability for employee acts or omissions or system failure, than may be inherent in other businesses.
- Our monitoring security facilities will call the police and fire departments when emergencies arise. If the police and fire departments fail or delay responding to our calls, our business and reputation could be adversely affected.
- From time to time, we are subject to claims for infringing, misappropriating or otherwise violating the intellectual property rights of others and will be subject to such claims in the future, which could have an adverse effect on our business and operations.
- Our inability to acquire necessary intellectual property or adequately protect our intellectual property could adversely affect our business and results of operation.

- **Risks Relating to Regulatory Compliance**

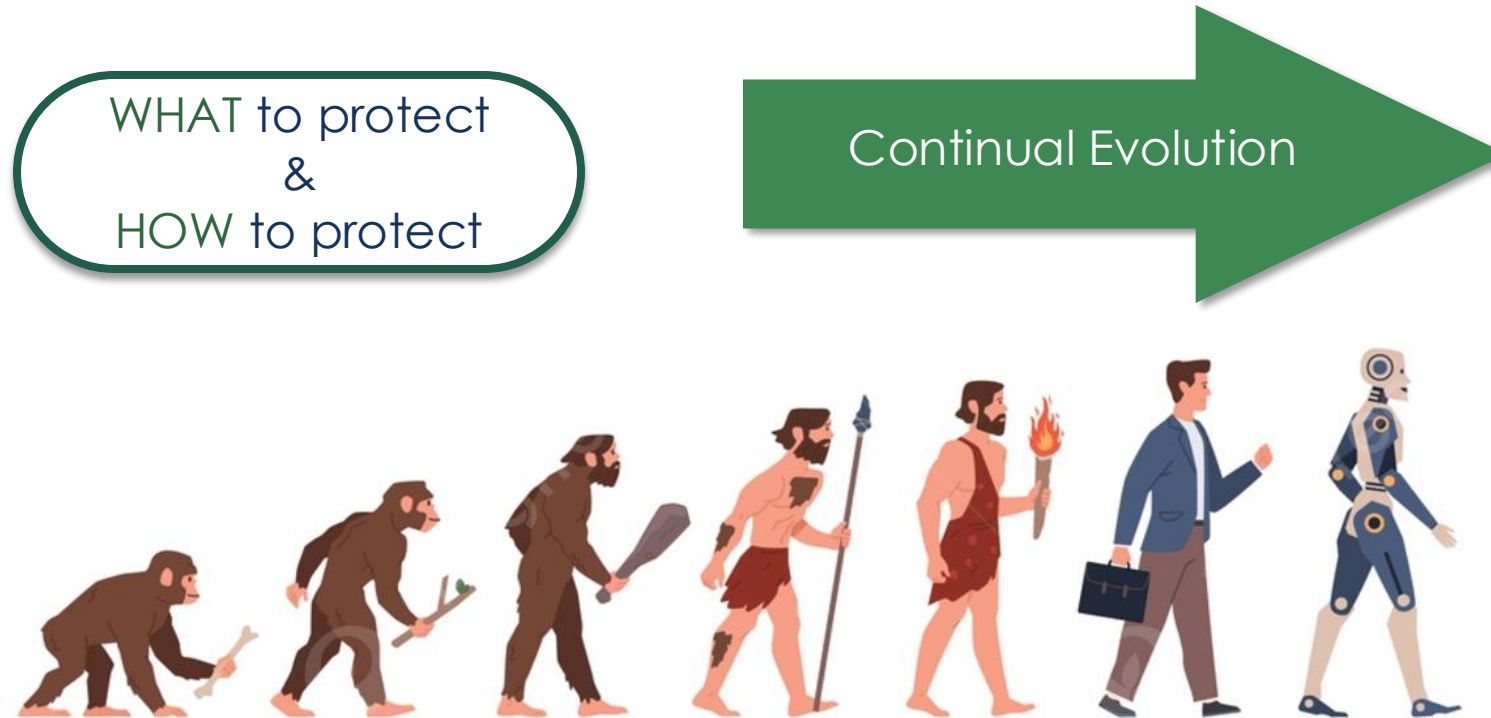
- Increasing legislative and regulatory initiatives on cybersecurity and data privacy regulations could adversely impact our business and financial results.
- As we expand globally, we will be subject to more regulation by various governmental agencies.

- **Risks Relating to This Offering and Ownership of Our Class A Ordinary Shares**

- Our dual class voting structure has the effect of concentrating the voting control to holders of our Class B Ordinary Shares, which will limit or preclude your ability to influence corporate matters, and your interests may conflict with the interests of these shareholders. It may also adversely affect the trading market for our Class A Ordinary Shares due to exclusion from certain stock market indices and depress the trading price of our Class A Ordinary Shares.
- There was no public market for our Class A Ordinary Shares prior to this offering, and if an active trading market does not develop, you may not be able to resell our shares at or above the price you paid, or at all.
- Our lack of effective internal controls over financial reporting may affect our ability to accurately report our financial results or prevent fraud, which may affect the market for and price of our Class A Ordinary Shares.
- Nasdaq Capital Market may apply additional and more stringent criteria for our initial and continued listing because our insiders will hold a large portion of our listed securities.
- The initial public offering price for our Class A Ordinary Shares may not be indicative of prices that will prevail in the trading market and such market prices may be volatile.
- In addition, we face other risks and uncertainties that may materially affect our business prospects, financial condition, and results of operations. You should consider the risks discussed in "Risk Factors" and elsewhere in this prospectus before investing in our Class A Ordinary Shares.

Security is Forever

The need for security has never changed since the beginning of time...it is the “What” to protect & “How” to protect that will continuously evolve.



Our Megatrends



AI : Visual Intelligence, Not Visual Surveillance



Real Estate Re-optimization



IT/OT Convergence

Our Security and Facilities Market is Important & Growing Rapidly

Key drivers

Growing demand for security related services and solutions

Increasing awareness in maintenance management

Development of Smart buildings and growing adoption of Internet Of Things (IOT) sensors and other innovative technologies



Key Highlights



Proven Solution
Protected by
Patents



Growing
Revenues and
Margins



Rapidly
Growing and
Evolving
Market



Leading
Solution
Provider

" We are the only security provider that has transitioned to a mobile command centre model, successfully reducing costs and enhancing service levels."

Pain Points We Solve



Staffing Challenges

Rising labour cost causing financial strain on companies trying to maintain comprehensive security measures

Rapidly Evolving Threat Landscape

New & emerging threats requiring constant vigilance and adaptation resulting in organizations facing difficulty in staying ahead

Scalability

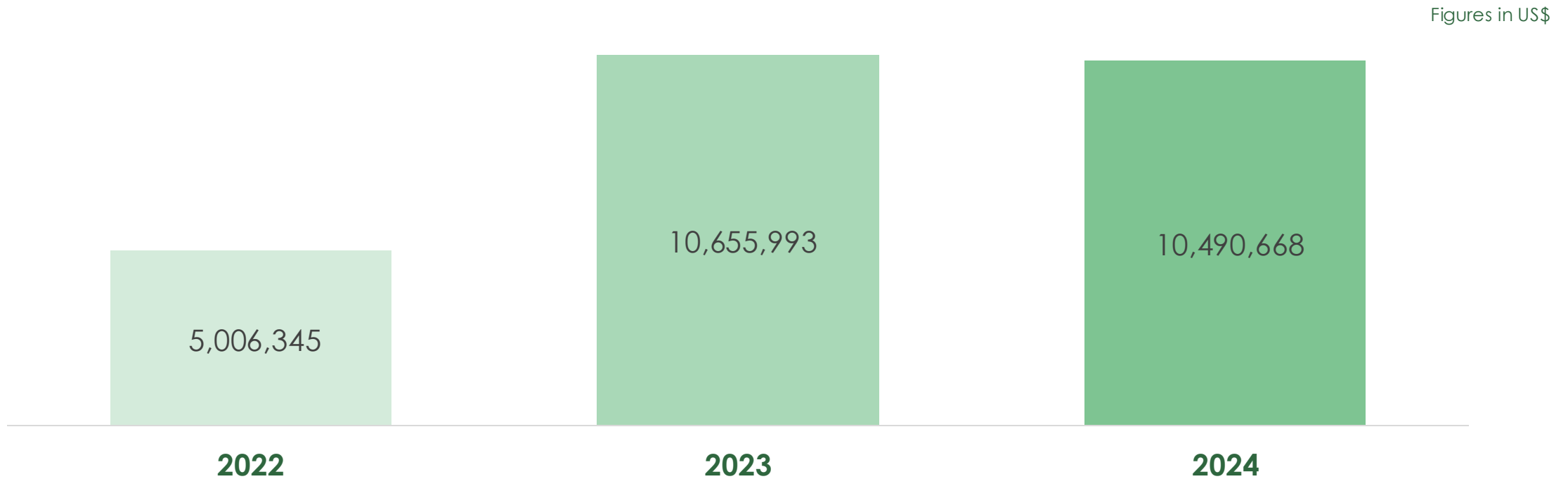
Difficulty in scaling security solutions to meet growing needs. Challenges in maintaining consistent security across multiple locations



Revenue Growth



Driven by Government Initiatives & Growing Customer Needs Across Industries



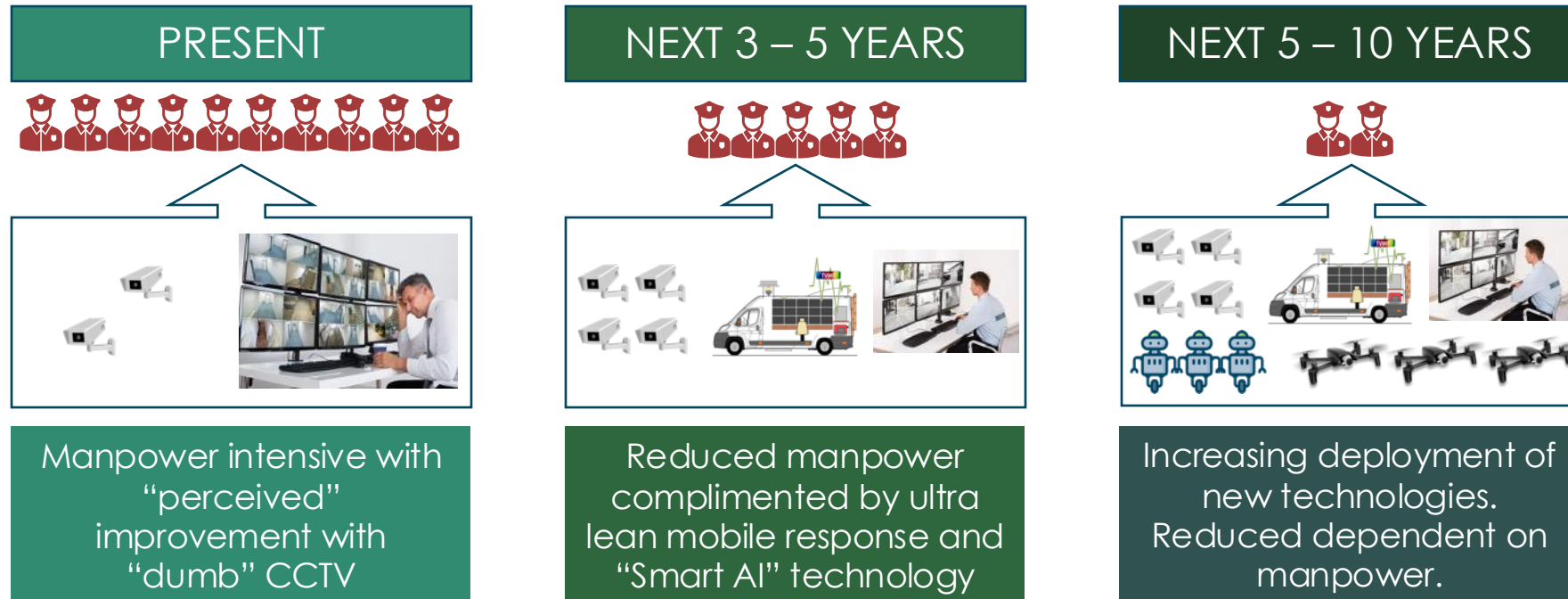
Improving Gross Profits



Figures in US\$

	2022	2023	2024
Revenues	\$5,006,345	\$10,655,993	\$10,490,668
Gross Profits	\$1,357,708 27%	\$2,993,969 28%	\$3,615,527 34%
Profits Before Tax	(\$803,980)	\$1,125,434	(\$83,508,195)

Increasing Automation and Reducing Reliance on Manpower



Our Services

i-Guarding Service



Mobile Command Center, Cluster & Aggregation impact, technology applications (AI, data, Robotics, etc)

97.6% of FY 2024 revenues

Man-Guarding Service



Traditional man-guarding services with professionally trained officers

1.1% of FY 2024 revenues

Others



Qualified expert guidance and training support for safety and security related courses

1.3% of FY 2024 revenues

Reduction in Manpower via I-Man Facility Sprinters (IFS) Deployment

1

Existing security systems upgraded to include sensors and IOT devices

2

IFS replaces night guards within clients' premise



3

Monitoring of Building facilities and security is transferred to IFS



Integrates Security & Facilities Management

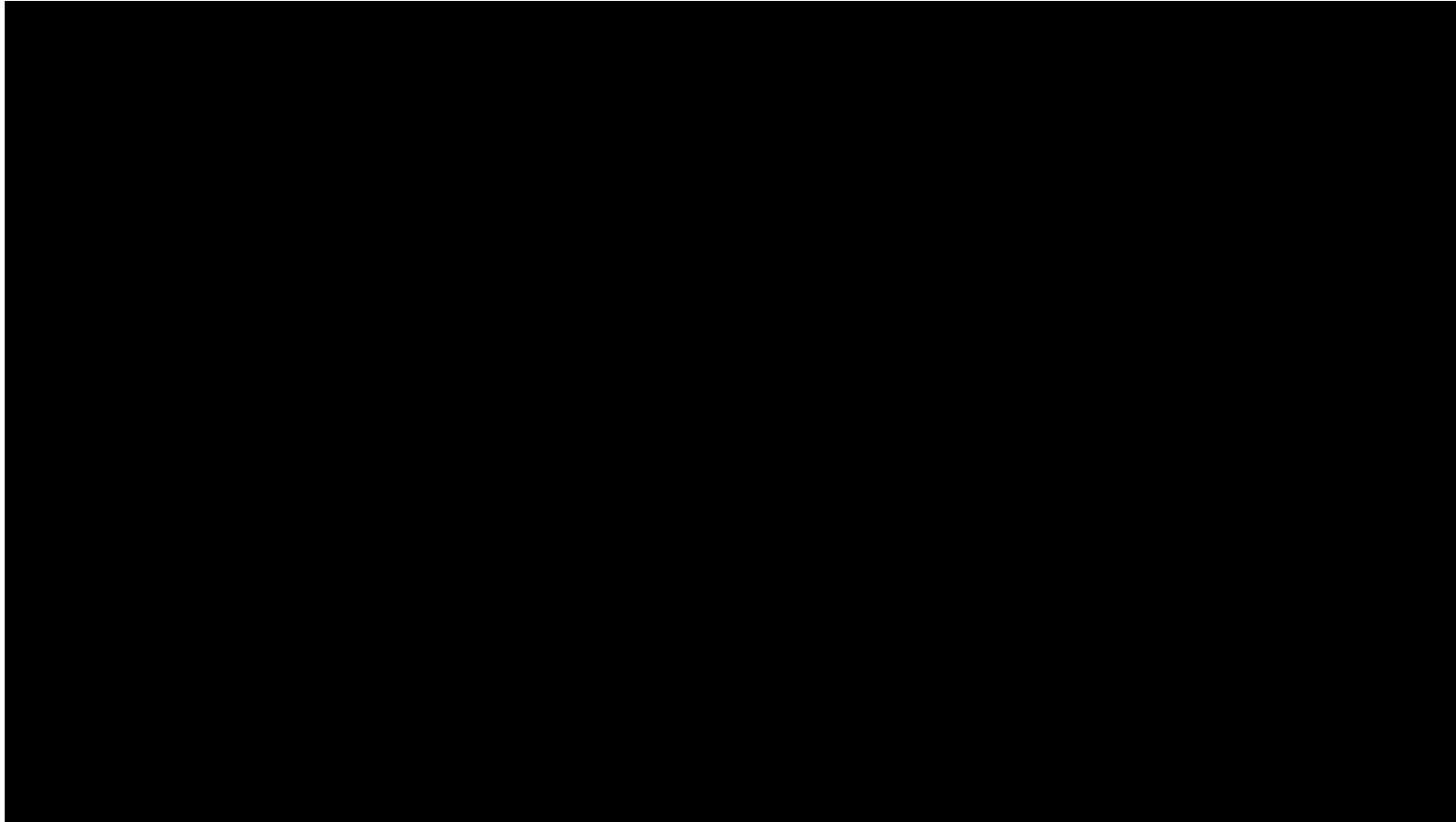
Cluster and Aggregation of Resources

Highly Visible and Timely Response

Cost Effective

Enhances Work-life-Balance

Patent Protected



Competitive Strengths



Proven Solution that is Protected by Patents



Superior-Class Customer Service



Deep Industrial Knowledge and Experience

Corporate, Government, Industrial, Hospitality, and Many More

99%

Annual Recurring
Revenues



People's Association



99%

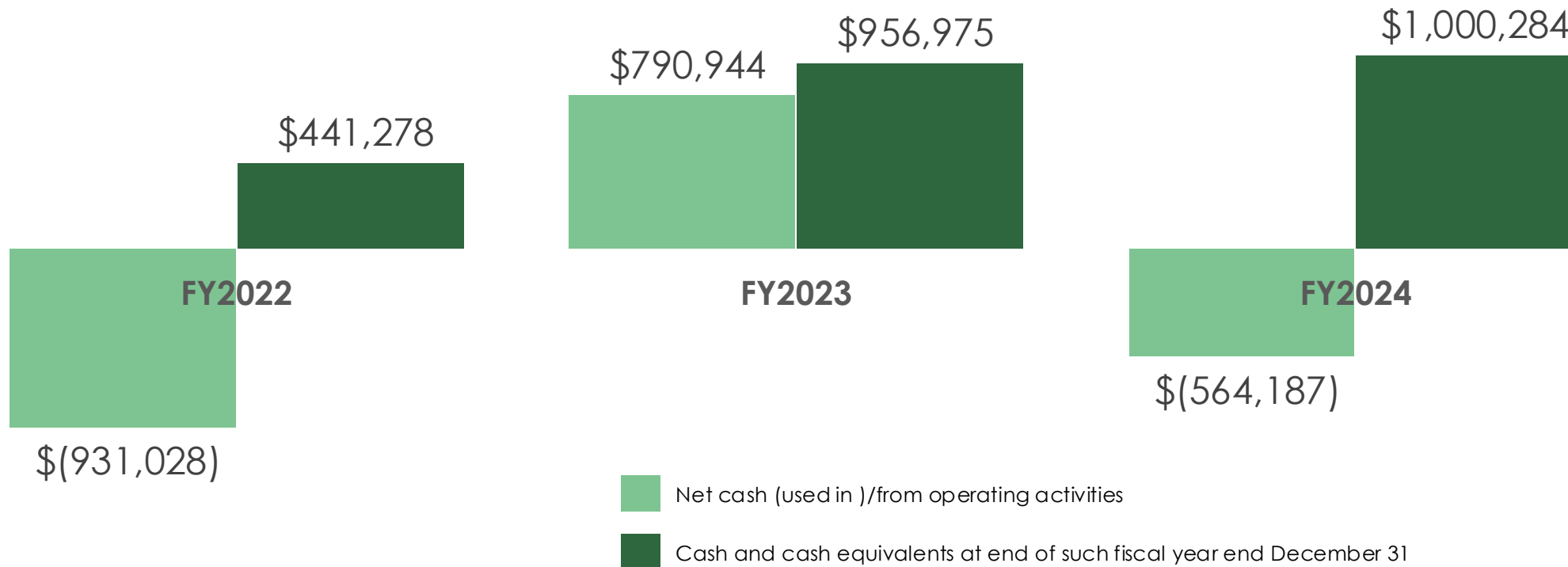
Based in Singapore



Improving Cash

Reducing Cash Burn & Increasing Cash & Cash Equivalent

Figures in US\$



Selected Financials



Figures in US\$

Significant Revenue Growth

Improving Gross Profits

Improving Operational Cost Management

	2022	2023	2024
Revenues	5,006,345	10,655,993	10,490,668
Cost of Revenue	(3,648,637)	(7,662,024)	(6,875,141)
Gross Profits	1,357,708	2,993,969	3,615,527
	27%	28%	34%
Other Income	205,201	236,911	501,660
Depreciation & Amortization	(389,449)	(329,836)	(279,543)
Employee Benefits	(912,772)	(1,311,345)	(2,151,970)
Other Expenses	(989,635)	(314,639)	(1,819,903)
Share-based Compensation	-	-	(83,155,336)
Finance Costs	(75,033)	(149,626)	(218,630)
(Loss)/Profit Before Tax	(803,980)	1,125,434	(83,508,195)

Growth Strategy



Continue to grow our recurring revenue business



Maintain our commitment to best-in-class customer service



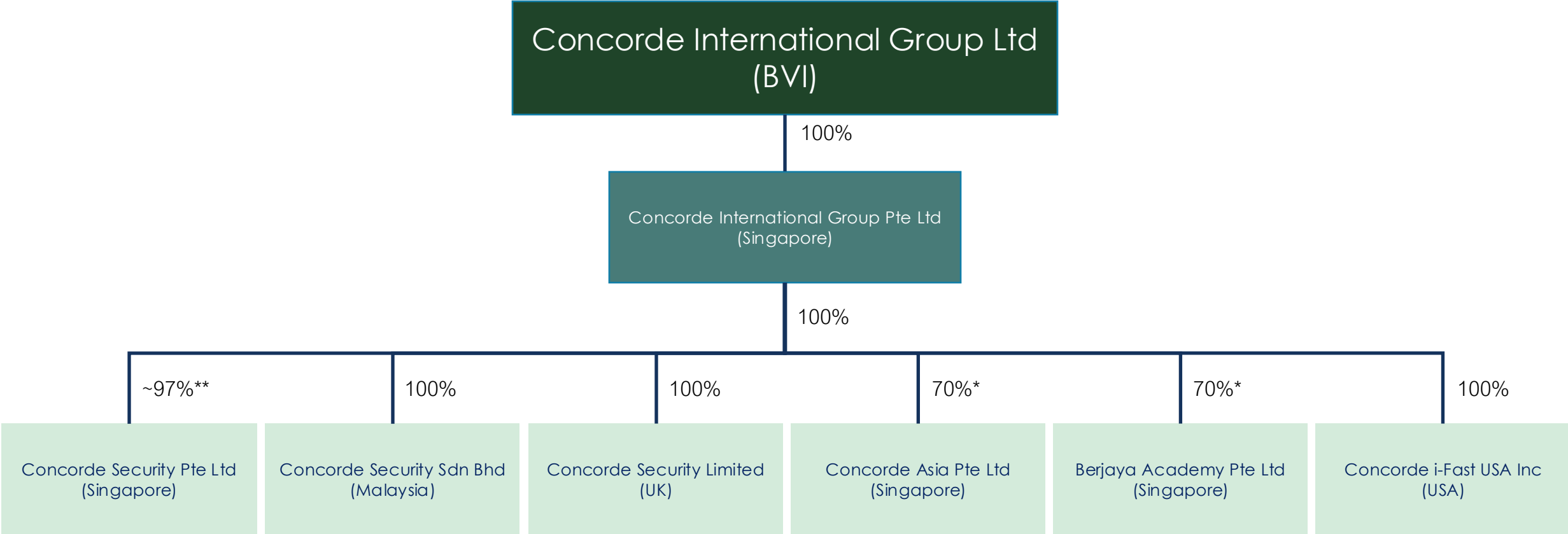
Maintain our high-quality customer base



Disciplined expansion of our patented protected solution beyond Singapore



Corporate Structure



* Remaining 30% is owned by Weilekai Investments Pte Ltd
** Approximately 3% owned by individuals not associated with the group

Executive Directors & Officers

Founder, Chairman & Chief Executive Officer

Mr. Swee Kheng Chua (Alan) - Singaporean

Executive Director

Mr. Wing Khai Yap (Terence) - Singaporean

Chief Financial Officer

Ms. Sze Ying Ong (Kate) - Singaporean

Independent Director Nominees

(Chair of Audit Committee)

Ms. Sim Peng Thia - Singaporean

(Chair of Compensation Committee)

Mr. Alfred Koh Kee Goh - Singaporean

(Chair of Nominating & Corporate Governance Committee)

Mr. Mark Allen Brisson - Canadian

Awards & Recognitions



Highly Recognised in Singapore



Nanyang Technopreneurship Center



Year	Award / Recognition	By
2014	Business Model Innovation Award Singapore	Singapore Manufacturing Federation
2015	Best Innovative Use of Infocomm Technology Award	Singapore Infocomm Technology Federation (SiTF) (now known as SGTECH)
2016	Most Innovative Use of Infocomm Technology (Private Sector – SME Award)	Infocomm Media Development Authority of Singapore (IMDA) and Singapore Infocomm Technology Federation (SiTF)
2017	Intellectual Property Awards	World Intellectual Property Organization – Intellectual Property Office of Singapore (WIPO-IPOS)
2017	Case Study: The Transformation of Concorde Security Pte Ltd	Nanyang Technopreneurship Center Singapore
2017	Main case The Resilience of a Disruptive Innovator : Concorde Security Pte Ltd	Singapore Management University and Harvard Business Publishing Education
2018 – 2019	Industry Transformation Map Pilot Programme	Infocomm Media Development Authority of Singapore (IMDA)
2020 – 2021	Pre-approved IT solutions vendor under category of security	infocomm Media Development Authority of Singapore (IMDA)
2022 – 2023	Advanced Digital Solutions (ADS) under the SMEs Go Digital Programme	infocomm Media Development Authority of Singapore (IMDA)

4 Patents

3 Trademarks & Designs



Patent #1:

A mobile control unit, a facility management system, a mobile unit control system, a facility management method and a mobile unit control method

Patent #2:

Security control system for granting access and security control method thereof

Patent #3:

An offshore security monitoring system and method

Patent #4:

Mobile Monitoring System, Mobile Monitoring Unit and Mobile Monitoring Method

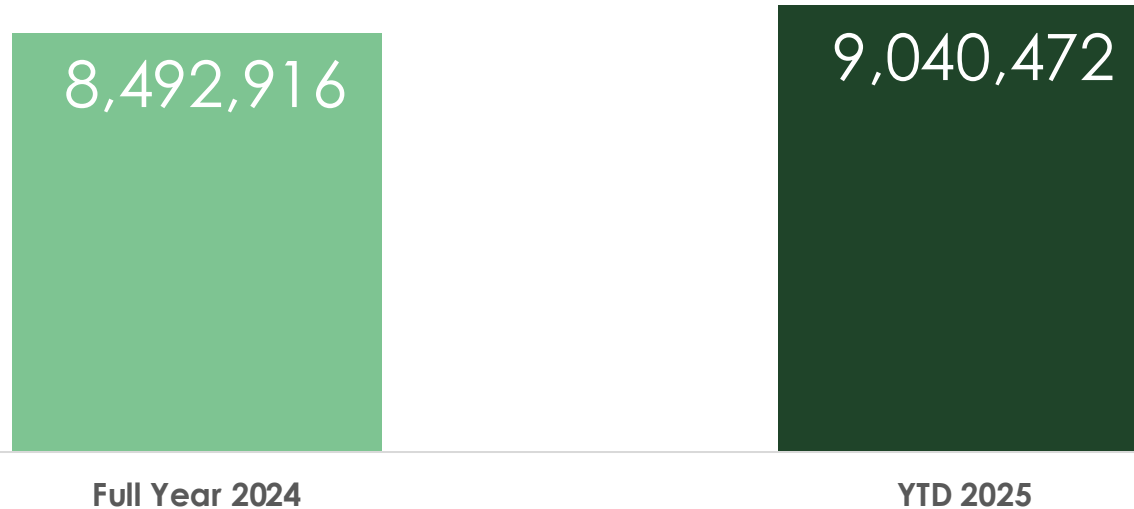
Collaborations and Recent Developments



KYOWA Security Guard & General Services Pte Ltd
Your Trust in Safety and Security



Updates : Contract Wins



Mid year surpass full year 2024

Multiyear Revenues

Recognised over 2025 – 2029

Four contracts via public tenders (two from Singapore government-related organizations)

Schools, factories, banks

Key Takeaways



Strong Pipeline and
Revenue Growth



Professional and
Driven Management
team



Competitive
Advantage
Protected by Global
Patents



Proven model with
significant Margin
Expansion



Concorde International Group

Thank you

CONCORDE 

Investor Relations Contact
Terence Yap
Terence.yap@concorde.com.sg




Annex A : Video Script

Created by JTC to show case how Concorde's IFS solution has improved their security operations.

Visual	Narrative
Scene 1 :	Opening scene with images of security cameras, biometric access control and monitoring in operations. "HOW CAN WE MANAGE OUR SECURITY SYSTEMS BETTER?"
Scene 2 :	Cut to a shot of the security control monitoring room, followed by sample live CCTV feeds. "JTC & CONCORDE SECURITY ARE TEST-BEDDING THE I-MAN FACILITY SPRINTER"
Scene 3 :	Cut to an internal shot of Concorde's technician working within the IFS vehicle followed by an external view of the IFS patrolling around a fenced up perimeter during the night. "THE IFS IS A SECURITY GUARD ON WHEELS COVERING MULTIPLE PROPERTIES"
Scene 4 :	Cut to a wide angel arial view of the IFS travelling on the road at night. Cut to a close up shot of a man holding a wire-cutter attempting to cut the fence. Followed by a security technician detecting the suspect from one of the monitors within the the IFS "CAMERAS WITH SMART-EDGE VIDEO ANALYTICS ARE ABLE TO DETECT INTRUSION AND LOITERING"

Annex A : Video Script (Continued)

Created by JTC to show case how Concorde's IFS solution has improved their security operations.

Visual	Narrative
Scene 5 : 	Cut to a close up view of a security operator working at the monitoring station reviewing multiple screens. "THE IFS MONITORS MULTIPLE SITES AT THE SAME TIME USING HYBRID WIRELESS ARCHITECTURE"
Scene 6 : 	Cut to a view showing the IFS entering a client's premise followed by a scene showing 2 IFS responding to an incident. "IT ADDRESSES THE LACK OF MANPOWER IN THE DECLINING SECURITY WORKFORCE"
Scene 7 : 	Cut to the IFS driver's view of the road at night while patrolling several buildings within the vicinity. "THE IFS KEEPING YOU SAFE AT NIGHT" "#JTCREATES"